

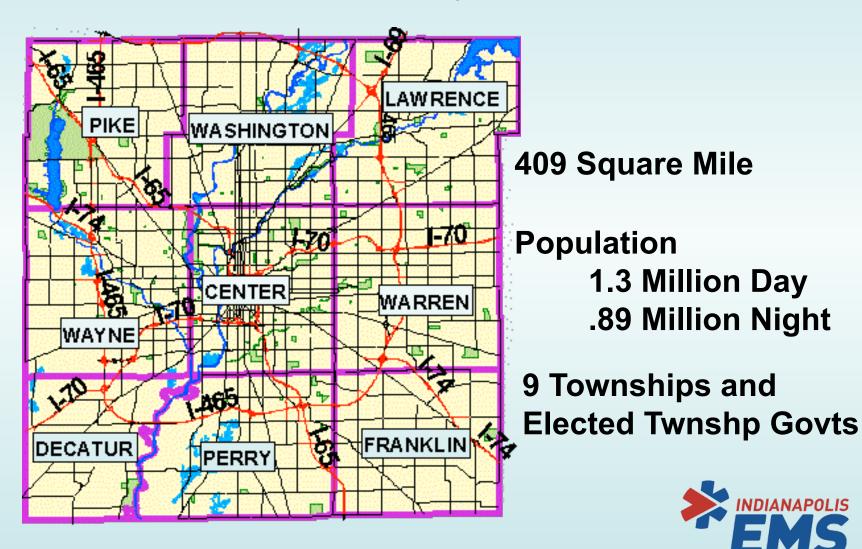
## Indianapolis EMS

A New Model for Pre-Hospital Care in Indianapolis

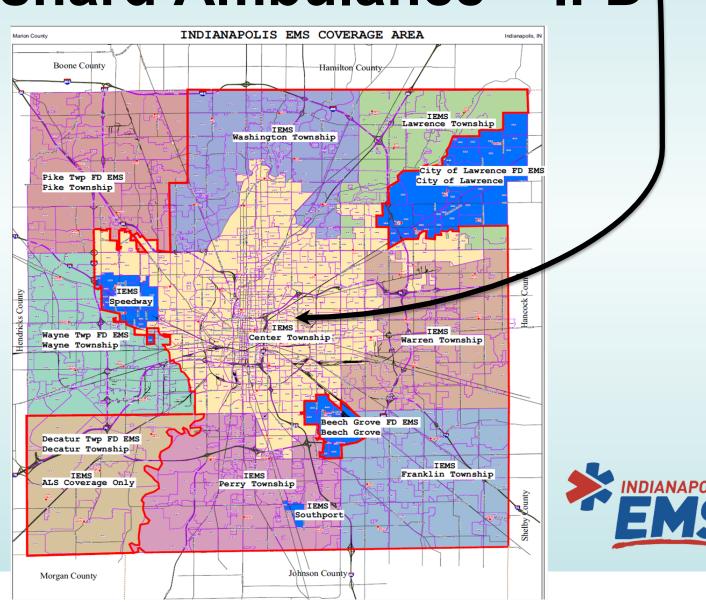
## "Hoosier Daddy?"

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## Marion County Indiana.



# Indianapolis EMS Wishard Ambulance + IFD



#### The Situation

- Marion County, IN served by 8 fire-based (suburban) and 1 hospital-based (inner city)
   EMS agencies plus 3 intercalated cities
- 5 medical directors
- 12 administrations, fire depts, EMS Systems and budgets
- One Common set Marion County EMS Protocols since 1992
- One Medical Director for IEMS (IFD + Wishard Ambulance Service) since 2000

## Division of Health and Hospital Corp.

Health and Hospital Corporation

Marion County
Department of
Health

Wishard Hospital

**Senior Care** 

Wishard
Ambulance
Service



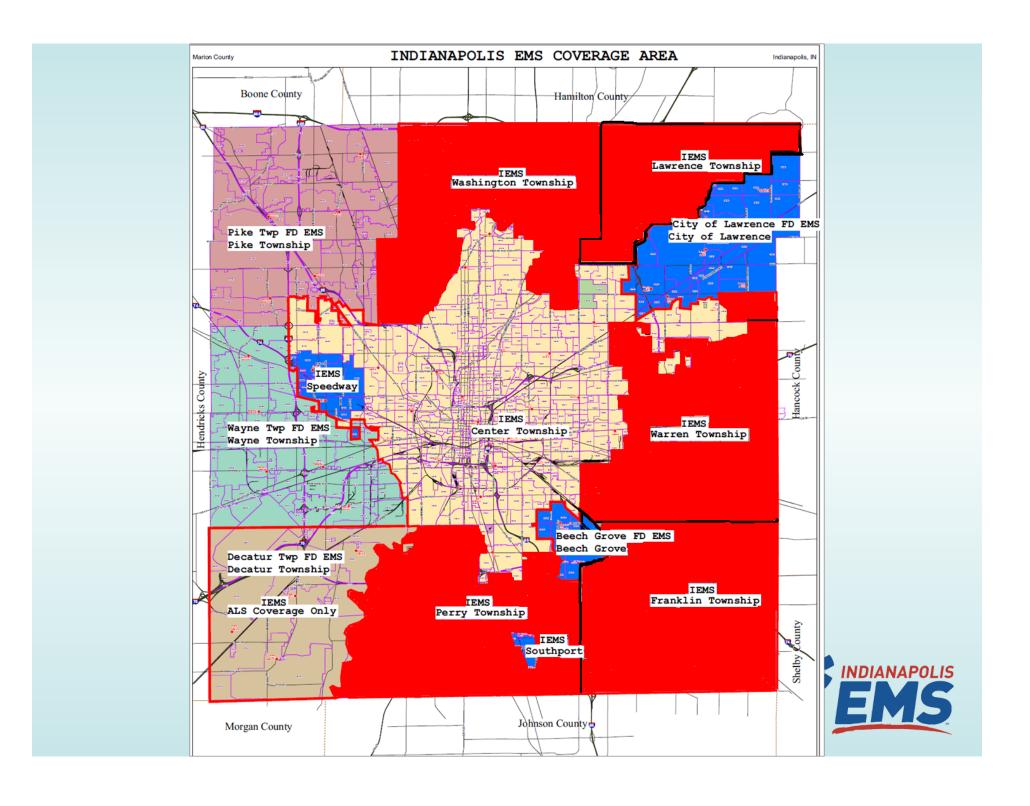
#### The Problem

- Wishard Ambulance Service is a division of Wishard Hospital
  - The Ambulance Service Director reports to the Chief of Nursing
  - All Ambulance Service revenue goes to the hospital general fund
  - Hospital Collections is not aggressive in going after relative low ambulance bills
  - Hospital budget cuts have significantly cut EMS Supervisory and CQI staffing

## Confounding Factor

In 2005 IFD begins to consolidate
 Township Fire Departments (along with their intrinsic fire based EMS Systems) into itself





#### The Problem

- By 2009 the City is running two separate EMS transport systems: one through the IFD and one through the county's Health and Hospital Corporation
- The City-County govt. is losing over \$13M on IFD civilian staffed EMS Transport
  - Disparate EMS adminstration, budgets, quality programs, education, etc.
  - Civilian EMS staffing pattern is 24 on 48 off with Kelly day.
  - IFD U/UH = 0.18 0.24

#### A Plan Is Made





#### The Process

- A committee is formed consisting of IFD chiefs; Wishard Ambulance Director; IUSM; HHC CFO; Mayor's DPS, and lots of lawyers
- 18 month effort to develop the best singleagency EMS delivery model for the county
  - **-\$\$\$\$**
  - Quality Care
  - Efficiency
  - Fairness



#### The Process

- 6 months reviewing variety of fire-based, third service, hospital-based, and publicprivate partnerships
- Public-Private partnerships provided highest performance through efficiency and revenue & consistent quality of care
- The HHC provided a solid financial backer without sacrificing revenue to Wall St.



### The Solution: Indianapolis EMS

- A public-public-public partnership between IUSM, City DPS, and the HHC (Inter-local Agreement)
  - Single agency under DPS for day to day operations
  - Transport owned and funded through HHC
  - Directed by IUSM EM physician

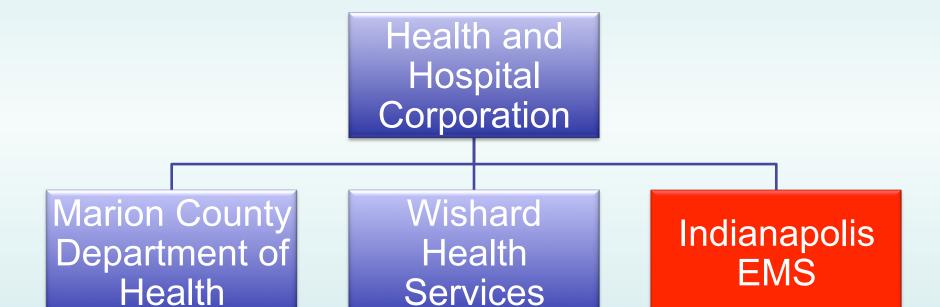


## **New Division of Public Safety**





# New Division of Health and Hospital Corp.





### The Solution: Indianapolis EMS

- Fully integrated into DPS daily operations, emergency management, and cross agency services (ie.TEMS)
- Provider-based status provides higher revenue (\$2-3M difference)
- IUSM direction ensures quality patient care and EMS education, university supported research, and access to a quality EMS System for education of medical students, residents and fellows.

#### **Architecture**

- Fire-based first response & technical rescue
- Third service 911 transport
- Physician Chief of EMS: Reports to DPS Director for daily operations
- Phycian Chief of EMS: Reports through HHC Board's EMS subcommittee for executive issues and finance
  - DPS director or appointee
  - HHC CEO or appointee
  - IUSOM DEM Chair or appointee



### Advantages

- Protected revenue
  - no general fund
  - Guaranteed reinvestment
- Insulation from changing metro politics
- Distinct identity and culture for providers
- Own and implement quality improvement, EMS education, training, and system efficiency
- Integrate academic agendas

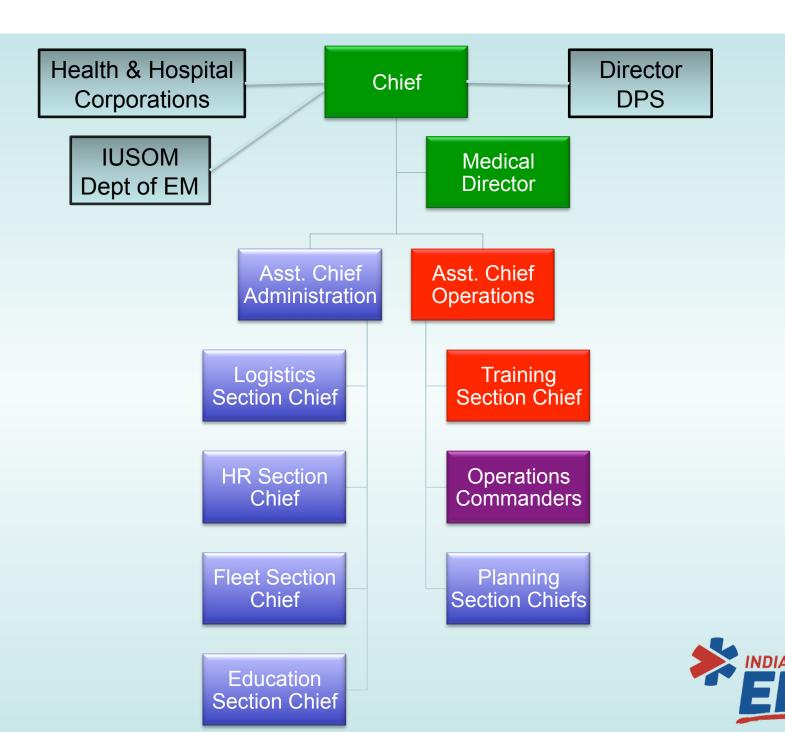
## Challenges

- Marry two contentious, disparate, and ingrained cultures
  - 12 hour shift hospital-based
    - Efficient, cavalier, low morale
  - 24 hour shift fire-based
    - Structured, inefficient, and unionized
- Academic MD Chief-WTF?
  - Multiple reporting chains
  - Complex checks and balances



#### **Process**

- Strict adherence to the 4 Pillars
  - Patient Care, Education and Research, Investment and Sustainment, CQI and Accountability
- Third party chief with mixed general staff
- Phased implementation
- Focus on metrics, accountability, and reporting
- Focus on street level management



#### **Current Challenges**

- Culture: gut everything & create a new culture and history
- Payroll/Staffing:
  - 24 and 12 hour shifts
  - IAFF representation
  - transition to single fair strategy
- Financial reporting: removed the hospital
- Optimizing efficiencies in deployment

### **Current Challenges**

- Quality improvement
  - develop resources, metrics and technology
- Building accountability
  - Implement discipline and HR policies that invest in, remediate, and incentivize the employee
- Integrating academics
- Leadership/mentorship development

#### 3 Year Goals

- Consistent high quality provider
  - High moral
  - Highest caliber
- Dedicated leadership/mentorship track
- EMS academy
- Industry leading quality program
- Financial independence
- Dedicated research program



